



North Carolina Department of Administration

Beverly Eaves Perdue, Governor
Moses Carey, Jr., Secretary

Division of Purchase and Contract
James D. Staton, State Purchasing Officer

Memorandum

DATE: July 1, 2010

TO: Angela Wainwright
Purchasing Agent
Department of Crime Control & Public Safety

FROM: Mildred Christmas
State Procurement Specialist

RE: Waste Disposal and Container Lease Services (Readiness Centers)
Your File PR9732962
Our File #201000547

Approval is hereby granted for your office to award this contract to the following vendors which offered the lowest cost proposal in compliance with the requirements specified in the RFP for the above referenced services:

<u>VENDOR</u>	<u>LOCATION</u>	<u>ANNUAL COST</u>
Waste Industries	Elizabeth City	\$ 1,345.32
	Kinston	\$ 1,320.00
	Louisburg	\$ 1,932.00
	Lumberton	\$ 960.00
	Oxford	\$ 1,199.28
	Parkton	\$ 1,056.00
	Raeford	\$ 1,224.00
	Reidsville	\$ 1,397.76
	Roanoke Rapids	\$ 2,520.00
	Scotland Neck	\$ 840.00
	Shalote	\$ 1,750.20
	Snow Hill	\$ 1,320.00
	St. Pauls	\$ 1,056.00
	Wilmington	\$ 1,740.00
	Woodland	\$ 960.00

Mailing Address:
1305 Mail Service Center
Raleigh, NC 27699-1305

State Courier 51-01-06
Internet Home Page: www.pandc.nc.gov
Phone: 919-807-4500
An Equal Opportunity / Affirmative Action Employer

Location Address:
116 West Jones Street
Raleigh, NC 27603-8002





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Onslow Container Service	Fremont	\$ 1,217.04
	Goldsboro	\$ 1,715.28
	Mt. Olive	\$ 716.52
	Nashville	\$ 1,029.60
	Rocky Mount	\$ 801.12
	Tarboro	\$ 753.96

The contract period will be for three (3) years beginning July 1, 2010. Total cost for the contract period for Waste Industries will not exceed \$61,393.08 and Onslow Container Service will not exceed \$18,700.56. Permission is also requested to rebid the locations for the Roxboro and the Asheville locations.

Cc: File

Mailing Address:
1305 Mail Service Center
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Location Address:
116 West Jones Street
Raleigh, NC 27603-8002

3/1/2010



Solicitation (IFB, RFP, RFQ) No. 2010 00547

Bidder/Offeror: WASTE INDUSTRIES LLC

THIS PAGE IS TO BE FILLED OUT AND RETURNED WITH YOUR BID. FAILURE TO DO SO MAY SUBJECT YOUR BID TO REJECTION.

ATTENTION

Federal Employer Identification Number or alternate identification number (e.g., Social Security Number) is used for internal processing, including bid tabulation.

Enter ID number here: 56-0954929

Pursuant to N.C.G.S. 132-1.10(b) this identification number shall not be released to the public.

This page will be removed and shredded, or otherwise kept confidential, before the procurement file is made available for public inspection.

**STATE OF NORTH CAROLINA
REQUEST FOR PROPOSALS**

RFP #201000547

TITLE: Waste Disposal and Container Lease Services (Readiness Centers)
USING AGENCY: Department of Crime Control and Public Safety
ISSUE DATE: May 13, 2010
ISSUING AGENCY: Department of Administration

Sealed Proposals subject to the conditions made a part hereof will be received until **2:00 p.m. May 27, 2010**, for furnishing services described herein.

SEND ALL PROPOSALS DIRECTLY TO THE ISSUING AGENCY ADDRESS AS SHOWN BELOW:

<u>DELIVERED BY US POSTAL SERVICE (REGULAR/STANDARD MAIL ONLY)</u>	<u>DELIVERED BY ANY OTHER MEANS/SPECIAL DELIVERY/OVERNIGHT (BY ANY OTHER CARRIER)</u>
RFP NO. _____ NC DEPARTMENT OF ADMINISTRATION DIVISION OF PURCHASE AND CONTRACT 1305 MAIL SERVICE CENTER RALEIGH NC 27699-1305	RFP NO. _____ NC DEPARTMENT OF ADMINISTRATION DIVISION OF PURCHASE AND CONTRACT 116 WEST JONES STREET Room 4062 4 th Flr. RALEIGH NC 27603-8002

*******SPECIAL NOTE – PLEASE READ*******

The US Postal Service DOES NOT deliver any mail (US Postal Express Mail, Certified, Priority, Overnight, etc.) to our physical address of 116 West Jones Street.

IMPORTANT NOTE: Indicate firm name and RFP number on the front of each sealed proposal envelope or package, along with the date for receipt of proposals specified above.

Bids submitted via telegraph, facsimile (FAX) machine, telephone, and electronic means, including but not limited to e-mail, in response to this Request for Proposals will not be acceptable.

Direct all inquiries concerning this RFP to:

Mildred Christmas
 Division of Purchase and Contract
 Administration Building, 4th Floor
 116 W. Jones St.
<http://www.pandc.nc.gov>
 Raleigh, NC 27603
 919-807-4525
 919-807-4509 (FAX)
mildred.christmas@doa.nc.gov

NOTE: Questions concerning the specifications in this Request for Proposals will be received until **Wednesday, May 19, 2010 at 1:00 pm**. A summary of all questions and answers will be posted on the Internet as an addendum, located under the RFP # being modified. **It is the offeror's responsibility to assure that all addenda have been reviewed and, if need be, signed and returned.**

<http://www.pandc.nc.gov/>

Within two days after notification of award of a contract, the vendor must register in NC E-Procurement @ Your Service (<http://vendor.ncgov.com>).

WASTE INDUSTRIES

COST PROPOSAL

Item	Location	Description	Qty	Monthly Unit Cost	Extended Cost (12 Months)
1	National Guard Armory - Elizabeth City 600 Westover Street Elizabeth City, NC 27909	Container Size: 6 CY Pick up once weekly	1 Dumpster	\$112.11	\$1345.32
2	National Guard Armory - Fremont 101 E. Pippin St Fremont, NC 27830	Container Size: 8 CY Pick up once weekly	1 Dumpster	\$110.00	\$1320.00
3	National Guard Armory - Goldsboro 7005 US Hwy 117 S Bypass Goldsboro, NC 27533	Container Size: 8 CY Pick up twice weekly	1 Dumpster	\$220.00	\$2640.00
4	National Guard Armory - Kinston 2875 Dobbs Farm Rd. Kinston, NC 28504	Container Size: 8 CY Pick up once weekly	1 Dumpster	\$110.00	\$1320.00
5	National Guard Armory - Louisburg 600 S. Bickett Blvd. Louisburg, NC 27549	Container Size: 8 CY Pick up once weekly	1 Dumpster	\$161.00	\$1932.00
6	National Guard Armory - Lumberton 4502 Fayetteville Road Lumberton, NC 28359	Container Size: 4 CY Pick up once weekly	1 Dumpster	\$80.00	\$960.00
7	National Guard Armory - Mt. Olive 230 Witherington Street Mt. Olive, NC 28365	Container Size: 8 CY Pick up bi-weekly	1 Dumpster	\$80.00	\$960.00
8	National Guard Armory - Nashville 1030 Eastern Avenue Nashville, NC 27856-1718	Container Size: 6 CY Pick up once weekly	1 Dumpster	\$110.00	\$1320.00
9	National Guard Armory - Oxford 105 West Spring Street Oxford, NC 27565	Container Size: 8 CY Pick up once weekly	1 Dumpster Town Service	rent \$21.74 Service \$78.20 total \$99.94	\$1199.28
10	National Guard Armory - Parkton 439 Washington Street North Parkton, NC 28371	Container Size: 6 CY Pick up once weekly	1 Dumpster	\$88.00	\$1056.00
11	National Guard Armory - Raeford 305 Teal Drive Raeford, NC 28376-2527	Container Size: 8 CY Pick up once weekly	1 Dumpster	\$102.00	\$1224.00

WASTE (INDUSTRIE)

12	National Guard Armory - Reidsville 292 Hwy 65 Wentworth Hwy Reidsville, NC 27320-8897	Container Size: 6 CY Pick up once weekly	1 Dumpster	\$ 116.48	\$ 1397.96 ^{76²⁷}
13	National Guard Armory-Roanoke Rapids 813 East 14 th St Roanoke Rapids, NC 27870-4606	Container Size: 4 CY 6CY Pick up once weekly	2 Dumpsters	\$ 210 ⁰⁰	\$ 2520.00
14	National Guard Armory - Rocky Mount 600 Walnut Street Rocky Mount, NC 27802	Container Size: 8 CY Pick up bi- weekly	1 Dumpster	\$ 75 ⁰⁰	\$ 900 ⁰⁰
15	National Guard Armory - Roxboro 605 Burlington Road Hwy 49 South Roxboro, NC 27573	Container Size: 6 CY Pick up bi- weekly	1 Dumpster	No Bid	
16	National Guard Armory - Scotland Neck 911 Junior High School Road Scotland Neck, NC 27874	Container Size: 4 CY Pick up bi- weekly	1 Dumpster	\$ 70 ⁰⁰	\$ 840 ⁰⁰
17	National Guard Armory - Shallotte 5050 Main Street Shallotte, NC 28459	Container Size: 4 CY Pick up once weekly	1 Dumpster	\$ 145.85	\$ 1750.20
18	National Guard Armory - Snow Hill 312 SE Second Street Snow Hill, NC 28580-1532	Container Size: 8 CY Pick up once weekly	1 Dumpster	\$ 110 ⁰⁰	\$ 1320 ⁰⁰
19	National Guard - St. Pauls 705 North Old Stage Road North Saint Pauls, NC 28384-1484	Container Size: 6 CY Pick up once weekly	1 Dumpster	\$ 88.00	\$ 1056.00
20	National Guard Armory -Tarboro 400 E. Walnut Street Tarboro, NC 27886-2952	Container Size: 6 CY Pick up bi- weekly	1 Dumpster	\$ 75 ⁰⁰	900 ⁰⁰
21	National Guard Armory - Wil. CB Road 2221 Carolina Beach Road Wilmington, NC 28401	Container Size: 8 CY Pick up once weekly	1 Dumpster	\$ 145 ⁰⁰	\$ 1740 ⁰⁰
22	National Guard Armory - Woodland 307 Cherry Street Woodland, NC 27897	Container Size: 6 CY Pick up bi- weekly	1 Dumpster	\$ 80 ⁰⁰	\$ 960 ⁰⁰
23	National Guard FMS#1 - Asheville 141 Minuteman Drive Asheville, NC 28806	Container Size: 8 CY Pick up once weekly	1 Dumpster	No Bid	

EXECUTION OF PROPOSAL

By submitting this proposal, the potential contractor certifies the following:

- This proposal is signed by an authorized representative of the firm.
- It can obtain insurance certificates as required within 10 calendar days after notice of award.
- The cost and availability of all equipment, materials, and supplies associated with performing the services described herein have been determined and included in the proposed cost.
- All labor costs, direct and indirect, have been determined and included in the proposed cost.
- The offeror is aware of prevailing conditions associated with performing these services.
- The potential contractor has read and understands the conditions set forth in this RFP and agrees to them with no exceptions.
- The offeror is registered in NC E-Procurement @ Your Service or agrees to register within two days after notification of contract award.

Therefore, in compliance with this Request for Proposals, and subject to all conditions herein, the undersigned offers and agrees, if this proposal is accepted within 30 days from the date of the opening, to furnish the subject services.

OFFEROR: WASTE INDUSTRIES
 ADDRESS: PO DRAWER 1388
 CITY, STATE, ZIP: NEWPORT NC 28570
 TELEPHONE NUMBER: 252-2412056 cell FAX: 252-223-6010
 E-MAIL: NORMA.YANEZ@WASTEINDUSTRIES.COM

Principal Place of Business if different from above (See General Information on Submitting Proposals, Item 18.):

Will any of the work under this contract be performed outside the United States?
(If yes, describe in technical proposal.)

Yes

No

N.C.G.S. § 133-32 and Executive Order 24 prohibit the offer to, or acceptance by, any State Employee of any gift from anyone with a contract with the State, or from any person seeking to do business with the State. By execution of any response in this procurement, you attest, for your entire organization and its employees or agents, that you are not aware that any such gift has been offered, accepted, or promised by any employees of your organization.

BY: Norma Yanez TITLE: Government Contracts Manager DATE: 5-24-10
 (Signature)
NORMA YANEZ
 (Printed name)

ACCEPTANCE OF PROPOSAL

(Using Agency Name)

BY: Angela Wainwright TITLE: Purchasing Agent DATE: 7/2/10

THIS PAGE MUST BE SIGNED AND INCLUDED IN YOUR PROPOSAL.

Unsigned proposals will not be considered.

Where Service Contracts Will Be Performed

In accordance with NC General Statute 143-59.4 (Session Law 2005-169), this form is to be completed and submitted with the offeror's (technical) proposal/bid.

Issuing Agency: Department of Administration Solicitation # 201000547
 Agency Contact Person & phone #: Mildred C. Christmas, (919) 807-4525

Solicitation Title / Type of Services: Waste Disposal and Container Lease Services

OFFEROR: WASTE INDUSTRIES LLC
 City & State: _____

Location(s) from which services will be performed by the contractor:

Service	City/Providence/State	Country
<u>657 old US 17</u>	<u>ELIZABETH CITY NC</u>	<u>USA</u>
<u>2810 Contentnea Rd</u>	<u>WILSON NC</u>	<u>USA</u>
<u>2221 US Hwy 301</u>	<u>WELDON NC</u>	<u>USA</u>
<u>4621 Marracco Rd</u>	<u>HOPE MILLS NC</u>	<u>USA</u>

Location(s) from which services are anticipated to be performed outside the U.S. by the contractor:

NA _____ _____ NONE (NY)

Location(s) from which services will be performed by subcontractor(s):

Service	Subcontractor	City/Providence/State	Country
<u>NA</u>	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

Location(s) from which services are anticipated to be performed outside the U.S. by the subcontractor(s):

NA _____ _____ _____

(Attach additional pages if necessary.)

2809 Galloway Rd Bolivia NC USA
3618 US Hwy 421 N Wilmington NC USA
302 Grumman Rd Greensboro NC USA
#48 Stone Park Ct Durham NC USA
241 Van Lo Mill Rd Henderson NC USA

COMPANY PROFILE AND EXPERIENCE

Waste Industries, LLC is a regional, vertically integrated solid waste services company. We provide solid waste collection, transfer, disposal and recycling services to commercial, industrial and residential customer locations in **North Carolina, South Carolina, Virginia, Tennessee, Maryland, Kentucky and Georgia**. Our principal operations consist of **36 collection operations, 23 transfer stations, approximately 72 county convenience drop-off centers, 12 recycling facilities and 8 landfills** serving more than **836,000 municipal, residential, commercial and industrial service locations**. We have provided efficient, innovative, cost-effective solid waste solutions for our customers since **1970**.

Waste Industries is a **North Carolina based company headquartered in Raleigh**. We contribute approximately **\$4.3 million** in host fees, property taxes and trash taxes annually to **North Carolina's state and local governments**. Our net capital investment in **North Carolina is \$155 million** and we pay **\$95 million** annually to local vendors in **North Carolina**. **Waste Industries** is committed to recycling. We collected over **181 million tons** of materials for processing in **2009**.

At **Waste Industries**, we understand that honesty, commitment to our community and the endless search for improvement are the reasons for our past success and the foundation for our future growth. This type of dedication was recently recognized by **Forbes Magazine** when they identified **Waste Industries** as one of the **top 200 small companies in America**.

Mr. Lonnie Poole founded our company in 1970 and our Chairman of the Board, **Mr. Jim Perry** are recognized for their leadership roles throughout the solid waste management industry and trade organizations. In fact **Mr. Jim Perry** is currently serving as **Chairman of the Board of Governors of the National Solid Wastes Management Association**.

Our **Senior Management Team** collectively has over **213 years of experience** in the solid waste industry and over **145 years** with our company. **Waste Industries** directly employs approximately **1,865 employees (over 1100 in North Carolina alone)** as of September 1, 2009. All of these employees are dedicated to either directly providing the services listed above or operate in support of those that do provide these services.

Please visit our website at wasteindustries.com for further information.

Solicitation (IFB, RFP, RFQ) No. 201000547

Bidder/Offeror: Onslow Container Service, Inc.

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ATTENTION

Federal Employer Identification Number or alternate identification number
(e.g., Social Security Number) is used for internal processing, including bid tabulation.

Enter ID number here: 56-1350822

Pursuant to N.C.G.S. 132-1.10(b) this identification number shall not be released to the public.

COPY

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before the procurement file is made available for public inspection.

**STATE OF NORTH CAROLINA
REQUEST FOR PROPOSALS**

RFP #201000547

TITLE: Waste Disposal and Container Lease Services (Readiness Centers)
USING AGENCY: Department of Crime Control and Public Safety
ISSUE DATE: May 13, 2010
ISSUING AGENCY: Department of Administration

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 Division of Purchase and Contract
 Administration Building, 4th Floor
 116 W. Jones St.
<http://www.pandc.nc.gov>
 Raleigh, NC 27603
 919-807-4525
 919-807-4509 (FAX)
mildred.christmas@doa.nc.gov

NOTE: Questions concerning the specifications in this Request for Proposals will be received until **Wednesday, May 19, 2010 at 1:00 pm**. A summary of all questions and answers will be posted on the Internet as an addendum, located under the RFP # being modified. It is the offeror's responsibility to assure that all addenda have been reviewed and, if need be, signed and returned.

<http://www.pandc.nc.gov/>

Within two days after notification of award of a contract, the vendor must register in NC E-Procurement @ Your Service (<http://vendor.ncgov.com>).

THE PROCUREMENT PROCESS

The following is a general description of the process by which a firm will be selected to provide services.

1. Request for Proposals (RFP) is posted on the internet via the State's Interactive Purchasing Systems (IPS).
2. A deadline for written questions is set **Wednesday, May 19, 2010 at 1:00 pm**. (See cover sheet of this RFP for details.)
3. Proposals in one (1) original and two (2) copies will be received from each offeror in a sealed envelope or package. Each original shall be signed and dated by an official authorized to bind the firm. Unsigned proposals will not be considered.
4. All proposals must be received by the issuing agency not later than the date and time specified on the cover sheet of this RFP.
5. At that date and time the package containing the proposals from each responding firm will be opened publicly and the name of the offeror and cost(s) offered will be announced. Interested parties are cautioned that these costs and their components are subject to further evaluation for completeness and correctness and therefore may not be an exact indicator of an offeror's pricing position.
6. At their option, the evaluators may request oral presentations or discussion with any or all offerors for the purpose of clarification or to amplify the materials presented in any part of the proposal. However, offerors are cautioned that the evaluators are not required to request clarification; therefore, all proposals should be complete and reflect the most favorable terms available from the offeror.
7. Proposals will be evaluated according to completeness, content, experience with similar projects, ability of the offeror and its staff, and cost. The evaluators will randomly select at least three of offeror's references, but the evaluators reserve the right to contact all the references listed, if information from the three references contacted warrant further inquiry. The failure of the offeror to list all similar contracts in the specified period may result in the rejection of the offeror's proposal. The evaluators may check all public sources to determine whether offeror has listed all contracts for similar work within the designated period. If the evaluators determine that references for other public contracts for similar contracts were not listed, the evaluators may contact the public entities to make inquiry into offeror's performance of those contracts and the information obtained may be considered in evaluating offeror's proposal. Award of a contract to one offeror does not mean that the other proposals lacked merit, but that, all factors considered, the selected proposal was deemed most advantageous to the State.

In addition to any other evaluation criteria identified in the State agency's solicitation document, the agency shall, for purposes of evaluating proposed or actual contract performance outside of the United States, consider the following factors to ensure that any award will be in the best interest of the State:

- Total cost to the State
- Level of quality provided by the vendor
- Process capability across multiple jurisdictions
- Protection of the State's information and intellectual property
- Availability of pertinent skills
- Ability to understand the State's business requirements and internal operational culture
- Risk factors such as the security of the State's information technology
- Relations with citizens and employees
- Contract enforcement jurisdictional issues

8. Offerors are cautioned that this is a request for offers, not a request to contract, and the State reserves the unqualified right to reject any and all offers when such rejection is deemed to be in the best interest of the State.

CONTRACT PERIOD

The contract period will be for (3) three years beginning from date of award.

CONTRACT ADMINISTRATOR

The Contract Administrator will be Traci Langdon. The Contract Administrator's responsibilities will be for monitoring the awarded vendor's work performance, any scheduling changes and placement of dumpsters. The awarded vendor should work with the Contract Administrator regarding any unforeseen problems.

SCOPE:

The Department of Crime Control and Public Safety (CCPS), National Guard is seeking a vendor or multiple vendors to provide dumpsters and waste removal for the locations listed in the cost proposal. This solicitation involves the removal of solid waste and recyclable cardboard from separate locations. Vendors are required to provide receptacles for collection and the means to remove the contents from containers. Vendors must adhere to all applicable environmental and regulatory requirements. A container description and schedule is referenced. Cost is based upon a lease price for containers, lift per cubic yard, haul charge and the per ton cost from the landfill. All residue from each site must be removed.

LANDFILL FEE (TIPPING FEE)

It is understood that the county/city receiving the waste may increase or decrease its fee per ton during the contract term. Vendors should use the current landfill fees in their proposals. If or when the county's/city's fee for depositing refuse in the landfill changes, a copy of the letter of notification from the county/city to the vendor shall be submitted to the Department of Crime Control & Public Safety Purchasing office. All price increases under this section must be approved in advance by the Division of Purchase and Contract before authorization is given to the company that they may include the new charges on the invoices which will be based on the increase of the landfill fee (tipping fee).

REQUIREMENTS

The requirements consist of leasing of container, the lift/dump of the containers and the removal of solid waste from rented containers.

QUANTITIES

The quantities are estimates and the State reserves the right to increase or decrease to meet the needs of the Department. Any changes for increases above the original purchase order must be approved in advance through the CCPS Purchasing office and the Division of Purchase and Contract.

AMENDMENTS

All changes in the terms and conditions of this contract must be confirmed in the form of a written amendment which is to be signed by the Contracting Agency and the Contractor and approved by the Department of Administration, Division of Purchase and Contract.

NOTE: All invoices must be submitted to Ms. Sheila Driver, 4105 Reedy Creek Rd., Raleigh NC 27607 with correct purchase order number listed on the invoice.

COST PROPOSAL

Item	Location	Description	Qty	Monthly Unit Cost	Extended Cost (12 Months)
1	National Guard Armory – Elizabeth City 600 Westover Street Elizabeth City, NC 27909	Container Size: 6 CY Pick up once weekly	1 Dumpster		
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7	National Guard Armory - Mt. Olive 230 Witherington Street Mt. Olive, NC 28365	Container Size: 8 CY Pick up bi-weekly	1 Dumpster	\$59.71	\$716.52
8	National Guard Armory - Nashville 1030 Eastern Avenue Nashville, NC 27856-1718	Container Size: 6 CY Pick up once weekly	1 Dumpster	\$85.80	\$1,029.60
9	National Guard Armory - Oxford 105 West Spring Street Oxford, NC 27565	Container Size: 8 CY Pick up once weekly	1 Dumpster		
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12	National Guard Armory - Reidsville- 292 Hwy 65 Wentworth Hwy Reidsville, NC 27320-8897	Container Size: 6 CY Pick up once weekly	1 Dumpster		
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23	National Guard FMS#1 - Asheville 141 Minuteman Drive Asheville, NC 28806	Container Size: 8 CY Pick up once weekly	1 Dumpster		

PROPOSAL REQUIREMENTS

The response to this RFP shall consist of the following sections:

Corporate Background and Experience
Outsourcing
Cost Proposal

1. Corporate Background and Experience

This section shall include background information on the organization and should give details of experience with similar projects. A list of references (including contact persons and telephone numbers) for whom similar work has been performed shall be included and the list shall include all similar contracts performed by the offeror in the past two, three, four, five (pick a reasonable period) years. The evaluators will randomly select at least three of these references, but the evaluators reserve the right to contact all the references listed, if information from the three references contacted warrant further inquiry. The failure to list all similar contracts in the specified period may result in the rejection of the offeror's proposal. The evaluators may check all public sources to determine whether offeror has listed all contracts for similar work within the designated period. If the evaluators determine that references for other public contracts for similar contracts were not listed, the evaluators may contact the public entities to make inquiry into offeror's performance of those contracts and the information obtained may be considered in evaluating offeror's proposal.

2. Outsourcing

The Vendor must detail the manner in which it intends to utilize resources or workers located outside of the United States, and the State of North Carolina will evaluate the additional risks, costs and other factors associated with such utilization to make the award for this proposal as deemed by the awarding authority to be in the best interest of the State.

For any proposed or actual utilization or contract performance outside of the United States, the offeror's proposal must include:

- a) The location of work performed under a state contract by the vendor, any subcontractors, employees, or other persons performing the contract.
- b) The corporate structure and location of corporate employees and activities of the vendors, its affiliates or any subcontractors.

The State may initiate proceedings to debar a vendor from participation in the bid process and from contract award as authorized by North Carolina law, if it is determined that the vendor has refused to disclose or has falsified any information provided herein.

3. Cost Proposal

The Cost Proposal shall contain:

Personnel costs (including hourly rates and total hours)
Travel and Subsistence Expenses
Subcontractor Costs (if any)
Other Costs (e.g., office expenses)
TOTAL COST A total not to exceed cost representing the maximum amount for all work to be performed must be clearly indicated under this heading.

EXECUTION OF PROPOSAL

By submitting this proposal, the potential contractor certifies the following:

- This proposal is signed by an authorized representative of the firm.
- It can obtain insurance certificates as required within 10 calendar days after notice of award.
- The cost and availability of all equipment, materials, and supplies associated with performing the services described herein have been determined and included in the proposed cost.
- All labor costs, direct and indirect, have been determined and included in the proposed cost.
- The offeror is aware of prevailing conditions associated with performing these services.
- The potential contractor has read and understands the conditions set forth in this RFP and agrees to them with no exceptions.
- The offeror is registered in NC E-Procurement @ Your Service or agrees to register within two days after notification of contract award.

Therefore, in compliance with this Request for Proposals, and subject to all conditions herein, the undersigned offers and agrees, if this proposal is accepted within 30 days from the date of the opening, to furnish the subject services.

OFFEROR: Onslow Container Service, Inc.
 ADDRESS: PO Box 9
 CITY, STATE, ZIP: Deep Run, NC 28525
 TELEPHONE NUMBER: (252)527-5040 FAX: (252)523-0651
 E-MAIL: info@ocswaste.com

Principal Place of Business if different from above (See General Information on Submitting Proposals, Item 18.):
1478 Bland Howell Road, Kinston, NC 28504

Will any of the work under this contract be performed outside the United States? Yes No
 (If yes, describe in technical proposal.)

N.C.G.S. § 133-32 and Executive Order 24 prohibit the offer to, or acceptance by, any State Employee of any gift from anyone with a contract with the State, or from any person seeking to do business with the State. By execution of any response in this procurement, you attest, for your entire organization and its employees or agents, that you are not aware that any such gift has been offered, accepted, or promised by any employees of your organization.

BY: *AI Hill* TITLE: President DATE: 5/18/2010
 (Signature)
AI Hill
 (Printed name)

ACCEPTANCE OF PROPOSAL

(Using Agency Name)

BY: *Gingela Wainwright* TITLE: *Purchasing Agent* DATE: *7/2/10*

THIS PAGE MUST BE SIGNED AND INCLUDED IN YOUR PROPOSAL.

Unsigned proposals will not be considered.

Where Service Contracts Will Be Performed

In accordance with NC General Statute 143-59.4 (Session Law 2005-169), this form is to be completed and submitted with the offeror's (technical) proposal/bid.

Issuing Agency: Department of Administration Solicitation # 201000547
Agency Contact Person & phone #: Mildred C. Christmas, (919) 807-4525

Solicitation Title / Type of Services: Waste Disposal and Container Lease Services

OFFEROR: Onslow Container Service, Inc.

City & State: Kinston, NC

Location(s) from which services will be performed by the contractor:

Service	City/Providence/State	Country
<u>Waste Services</u>	<u>Kinston, NC</u>	<u>USA</u>
<u>Waste Services</u>	<u>Greenville, NC</u>	<u>USA</u>
_____	_____	_____

Location(s) from which services are anticipated to be performed outside the U.S. by the contractor:

None

Location(s) from which services will be performed by subcontractor(s):

Service	Subcontractor	City/Providence/State	Country
<u>None</u>	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

Location(s) from which services are anticipated to be performed outside the U.S. by the subcontractor(s):

None

(Attach additional pages if necessary.)

GENERAL INFORMATION ON SUBMITTING PROPOSALS

- EXCEPTIONS:** All proposals are subject to the terms and conditions outlined herein. All responses shall be controlled by such terms and conditions and the submission of other terms and conditions, price lists, catalogs, and/or other documents as part of an offeror's response will be waived and have no effect either on this Request for Proposals or on any contract that may be awarded resulting from this solicitation. Offeror specifically agrees to the conditions set forth in the above paragraph by signature to the proposal.
- CERTIFICATION:** By executing the proposal, the signer certifies that this proposal is submitted competitively and without collusion (G.S. 143-54), that none of our officers, directors, or owners of an unincorporated business entity has been convicted of any violations of Chapter 78A of the General Statutes, the Securities Act of 1933, or the Securities Exchange Act of 1934 (G.S. 143-59.2), and that we are not an ineligible vendor as set forth in G.S. 143-59.1. False certification is a Class I felony.
- ORAL EXPLANATIONS:** The State shall not be bound by oral explanations or instructions given at any time during the competitive process or after award.
- REFERENCE TO OTHER DATA:** Only information which is received in response to this RFP will be evaluated; reference to information previously submitted shall not be evaluated.
- ELABORATE PROPOSALS:** Elaborate proposals in the form of brochures or other presentations beyond that necessary to present a complete and effective proposal are not desired.

In an effort to support the sustainability efforts of the State of North Carolina we solicit your cooperation in this effort.

It is desirable that all responses meet the following requirements:

- All copies are printed **double sided**.
 - All submittals and copies are printed on **recycled paper with a minimum post-consumer content of 30%** and indicate this information accordingly on the response.
 - Unless absolutely necessary, all proposals and copies should **minimize or eliminate use of non-recyclable or non re-usable materials** such as plastic report covers, plastic dividers, vinyl sleeves, and GBC binding. Three-ringed binders, glued materials, paper clips, and staples are acceptable.
 - Materials should be submitted in a format which allows for **easy removal and recycling** of paper materials.
- COST FOR PROPOSAL PREPARATION:** Any costs incurred by offerors in preparing or submitting offers are the offerors' sole responsibility; the State of North Carolina will not reimburse any offeror for any costs incurred prior to award.
 - TIME FOR ACCEPTANCE:** Each proposal shall state that it is a firm offer which may be accepted within a period of 30 days. Although the contract is expected to be awarded prior to that time, the 30 day period is requested to allow for unforeseen delays.
 - TITLES:** Titles and headings in this RFP and any subsequent contract are for convenience only and shall have no binding force or effect.
 - CONFIDENTIALITY OF PROPOSALS:** In submitting its proposal the offeror agrees not to discuss or otherwise reveal the contents of the proposal to any source outside of the using or issuing agency, government or private, until after the award of the contract. Only those communications with the using agency or issuing agency authorized by this RFP are permitted. All offerors are advised that they are not to have any communications with the using or issuing agency during the evaluation of the proposals (i.e., after the public opening of the proposals and before the award of the contract), unless the State's purchaser contacts the offeror(s) for purposes of seeking clarification. An offeror shall not: transmit to the issuing and/or using agency any information commenting on the ability or qualifications of other offerors to perform the advertised contract and/or the other offerors' proposals and/or prices at any time during the procurement process; or engage in any other communication or conduct attempting to influence the evaluation and/or award of the contract that is the subject of this RFP. Offerors not in compliance with this provision may be disqualified, at the option of the State, from contract award. Only discussions authorized by the issuing agency are exempt from this provision.
 - RIGHT TO SUBMITTED MATERIAL:** All responses, inquiries, or correspondence relating to or in reference to the RFP, and all other reports, charts, displays, schedules, exhibits, and other documentation submitted by the offerors shall become the property of the State when received.
 - OFFEROR'S REPRESENTATIVE:** Each offeror shall submit with its proposal the name, address, and telephone number of the person(s) with authority to bind the firm and answer questions or provide clarification concerning the firm's proposal.
 - SUBCONTRACTING:** Offerors may propose to subcontract portions of the work provided that their proposals clearly indicate what work they plan to subcontract and to whom and that all information required about the prime contractor is also included for each proposed subcontractor.

13. **PROPRIETARY INFORMATION:** Trade secrets or similar proprietary data which the offeror does not wish disclosed to other than personnel involved in the evaluation or contract administration will be kept confidential to the extent permitted by NCAC T01:05B.1501 and G.S. 132-1.3 if identified as follows: Each page shall be identified in boldface at the top and bottom as "CONFIDENTIAL". Any section of the proposal which is to remain confidential shall also be so marked in boldface on the title page of that section. Cost information may not be deemed confidential. In spite of what is labeled as confidential, the determination as to whether or not it is shall be determined by North Carolina law.
14. **HISTORICALLY UNDERUTILIZED BUSINESSES:** Pursuant to General Statute 143-48 and Executive Order #150, the State invites and encourages participation in this procurement process by businesses owned by minorities, women, disabled, disabled business enterprises and non-profit work centers for the blind and severely disabled.
15. **PROTEST PROCEDURES:** When an offeror wants to protest a contract awarded by the Secretary of Administration or by an agency over \$25,000 resulting from this solicitation, they must submit a written request to the State Purchasing Officer at Purchase and Contract, 1305 Mail Service Center, Raleigh, NC 27699-1305. This request must be received in the Division of Purchase and Contract within thirty (30) consecutive calendar days from the date of the contract award. When an offeror wants to protest a contract awarded by an agency or university resulting from this solicitation that is over \$10,000 but less than \$25,000 for any agency, or any contract awarded by a university, they must submit a written request to the issuing procurement officer at the address of the issuing agency. This request must be received in that office within thirty (30) consecutive calendar days from the date of the contract award. Protest letters must contain specific reasons and any supporting documentation for the protest. Note: Contract award notices are sent only to those actually awarded contracts, and not to every person or firm responding to this solicitation. Contract status and Award notices are posted on the Internet at <http://www.pandc.nc.gov/>. All protests will be handled pursuant to the North Carolina Administrative Code, Title 1, Department of Administration, Chapter 5, Purchase and Contract, Section 5B.1519. (See Protest Information at <http://www.pandc.nc.gov/protests.pdf> for more information.)
16. **TABULATIONS:** The Division has implemented an Interactive Purchasing System (IPS) that allows the public to retrieve bid tabulations electronically from our Internet web site: <http://www.pandc.nc.gov/>. Click on the IPS BIDS icon, click on Search for Bid, enter the RFP number, and then search. Tabulations will normally be available at this web site not later than one working day after opening. Lengthy tabulations may not be available on the Internet, and requests for these verbally or in writing cannot be honored.
17. **VENDOR REGISTRATION AND SOLICITATION NOTIFICATION SYSTEM:** Vendor Link NC allows vendors to electronically register free with the State to receive electronic notification of current procurement opportunities for goods and services available on the Interactive Purchasing System. Online registration and other purchasing information are available on our Internet web site: <http://www.pandc.nc.gov/>.
18. **RECIPROCAL PREFERENCE:** G.S. 143-59 establishes a reciprocal preference law to discourage other states from applying in-state preferences against North Carolina's resident offerors. The "Principal Place of Business" is defined as the principal place from which the trade or business of the offeror is directed or managed.

NORTH CAROLINA GENERAL CONTRACT TERMS AND CONDITIONS
(Contractual and Consultant Services)

1. **GOVERNING LAW:** This contract is made under and shall be governed and construed in accordance with the laws of the State of North Carolina.
2. **SITUS:** The place of this contract, its situs and forum, shall be North Carolina, where all matters, whether sounding in contract or tort, relating to its validity, construction, interpretation and enforcement shall be determined
3. **INDEPENDENT CONTRACTOR:** The Contractor shall be considered to be an independent contractor and as such shall be wholly responsible for the work to be performed and for the supervision of its employees. The Contractor represents that it has, or will secure at its own expense, all personnel required in performing the services under this agreement. Such employees shall not be employees of, or have any individual contractual relationship with the Agency.
4. **KEY PERSONNEL:** The Contractor shall not substitute key personnel assigned to the performance of this contract without prior written approval by the Agency's Contract Administrator. The individuals designated as key personnel for purposes of this contract are those specified in the Contractor's proposal.
5. **SUBCONTRACTING:** Work proposed to be performed under this contract by the Contractor or its employees shall not be subcontracted without prior written approval of the Agency's Contract Administrator. Acceptance of an offeror's proposal shall include any subcontractor(s) specified therein.
6. **PERFORMANCE AND DEFAULT:** If, through any cause, the Contractor shall fail to fulfill in timely and proper manner the obligations under this agreement, the Agency shall thereupon have the right to terminate this contract by giving written notice to the Contractor and specifying the effective date thereof. In that event, all finished or unfinished deliverable items under this contract prepared by the Contractor shall, at the option of the Agency, become its property, and the Contractor shall be entitled to receive just and equitable compensation for any satisfactory work completed on such materials. Notwithstanding, the Contractor shall not be relieved of liability to the Agency for damages sustained by the Agency by virtue of any breach of this agreement, and the Agency may withhold any payment due the Contractor for the purpose of setoff until such time as the exact amount of damages due the Agency from such breach can be determined.

In case of default by the Contractor, the State may procure the services from other sources and hold the Contractor responsible for any excess cost occasioned thereby. The State reserves the right to require a performance bond or other acceptable alternative performance guarantees from successful offeror without expense to the State.

In addition, in the event of default by the Contractor under this contract, the State may immediately cease doing business with the Contractor, immediately terminate for cause all existing contracts the State has with the Contractor, and de-bar the Contractor from doing future business with the State

Upon the Contractor filing a petition for bankruptcy or the entering of a judgment of bankruptcy by or against the Contractor, the State may immediately terminate, for cause, this contract and all other existing contracts the Contractor has with the State, and de-bar the Contractor from doing future business

Neither party shall be deemed to be in default of its obligations hereunder if and so long as it is prevented from performing such obligations by any act of war, hostile foreign action, nuclear explosion, riot, strikes, civil insurrection, earthquake, hurricane, tornado, or other catastrophic natural event or act of God.

7. **TERMINATION:** The Agency may terminate this agreement at any time by 30 days notice in writing from the Agency to the Contractor. In that event, all finished or unfinished deliverable items prepared by the Contractor under this contract shall, at the option of the Agency, become its property. If the contract is terminated by the Agency as provided herein, the Contractor shall be paid for services satisfactorily completed, less payment or compensation previously made.
8. **PAYMENT TERMS:** Payment terms are Net not later than 30 days after receipt of correct invoice(s) or acceptance of services, whichever is later, or in accordance with any special payment schedule identified in this RFP. The using agency is responsible for all payments to the contractor under the contract. Payment by some agencies may be made by procurement card and it shall be accepted by the contractor for payment if the contractor accepts that card (Visa, Mastercard, etc.) from other customers. If payment is made by procurement card, then payment may be processed immediately by the contractor.
9. **AVAILABILITY OF FUNDS:** Any and all payments to the Contractor are dependent upon and subject to the availability of funds to the Agency for the purpose set forth in this agreement.
10. **CONFIDENTIALITY:** Any information, data, instruments, documents, studies or reports given to or prepared or assembled by the Contractor under this agreement shall be kept as confidential and not divulged or made available to any individual or organization without the prior written approval of the Agency.
11. **CARE OF PROPERTY:** The Contractor agrees that it shall be responsible for the proper custody and care of any property furnished it for use in connection with the performance of this contract or purchased by it for this contract and will reimburse the State for loss of damage of such property.

12. **COPYRIGHT:** No deliverable items produced in whole or in part under this agreement shall be the subject of an application for copyright by or on behalf of the Contractor.
13. **ACCESS TO PERSONS AND RECORDS:** The State Auditor shall have access to persons and records as a result of all contracts or grants entered into by State agencies or political subdivisions in accordance with General Statute 147-64.7. The Contractor shall retain all records for a period of three years following completion of the contract.
14. **ASSIGNMENT:** No assignment of the Contractor's obligations nor the Contractor's right to receive payment hereunder shall be permitted. However, upon written request approved by the issuing purchasing authority, the State may:
 - a. Forward the contractor's payment check(s) directly to any person or entity designated by the Contractor, or
 - b. Include any person or entity designated by Contractor as a joint payee on the Contractor's payment check(s).In no event shall such approval and action obligate the State to anyone other than the Contractor and the Contractor shall remain responsible for fulfillment of all contract obligations.
15. **COMPLIANCE WITH LAWS:** The Contractor shall comply with all laws, ordinances, codes, rules, regulations, and licensing requirements that are applicable to the conduct of its business, including those of federal, state, and local agencies having jurisdiction and/or authority.
16. **AFFIRMATIVE ACTION:** The Contractor shall take affirmative action in complying with all Federal and State requirements concerning fair employment and employment of people with disabilities, and concerning the treatment of all employees without regard to discrimination by reason of race, color, religion, sex, national origin, or disability.
17. **INSURANCE:** During the term of the contract, the contractor at its sole cost and expense shall provide commercial insurance of such type and with such terms and limits as may be reasonably associated with the contract. As a minimum, the contractor shall provide and maintain the following coverage and limits:
 - a. Worker's Compensation - The contractor shall provide and maintain Worker's Compensation Insurance, as required by the laws of North Carolina, as well as employer's liability coverage with minimum limits of \$150,000.00, covering all of Contractor's employees who are engaged in any work under the contract. If any work is subcontracted, the contractor shall require the subcontractor to provide the same coverage for any of its employees engaged in any work under the contract.
 - b. Commercial General Liability - General Liability Coverage on a Comprehensive Broad Form on an occurrence basis in the minimum amount of \$500,000.00 Combined Single Limit. (Defense cost shall be in excess of the limit of liability).
 - c. Automobile - Automobile Liability Insurance, to include liability coverage, covering all owned, hired and non-owned vehicles, used in connection with the contract. The minimum combined single limit shall be \$150,000.00 bodily injury and property damage; \$150,000.00 uninsured/under insured motorist; and \$1,000.00 medical payment.

Providing and maintaining adequate insurance coverage is a material obligation of the contractor and is of the essence of this contract. All such insurance shall meet all laws of the State of North Carolina. Such insurance coverage shall be obtained from companies that are authorized to provide such coverage and that are authorized by the Commissioner of Insurance to do business in North Carolina. The contractor shall at all times comply with the terms of such insurance policies, and all requirements of the insurer under any such insurance policies, except as they may conflict with existing North Carolina laws or this contract. The limits of coverage under each insurance policy maintained by the contractor shall not be interpreted as limiting the contractor's liability and obligations under the contract.

18. **ADVERTISING:** The offeror shall not use the award of a contract as part of any news release or commercial advertising.
19. **ENTIRE AGREEMENT:** This contract and any documents incorporated specifically by reference represent the entire agreement between the parties and supersede all prior oral or written statements or agreements. This Request for Proposals, any addenda thereto, and the offeror's proposal are incorporated herein by reference as though set forth verbatim.

All promises, requirements, terms, conditions, provisions, representations, guarantees, and warranties contained herein shall survive the contract expiration or termination date unless specifically provided otherwise herein, or unless superseded by applicable Federal or State statutes of limitation.
20. **AMENDMENTS:** This contract may be amended only by written amendments duly executed by the Agency and the Contractor. The NC Division of Purchase and Contract shall give prior approval to any amendment to a contract awarded through that office.
21. **TAXES:** G.S. 143-59.1 bars the Secretary of Administration from entering into contracts with vendors if the vendor or its affiliates meet one of the conditions of G. S. 105-164.8(b) and refuse to collect use tax on sales of tangible personal property to purchasers in North Carolina. Conditions under G. S. 105-164.8(b) include: (1) Maintenance of a retail establishment or office, (2) Presence of representatives in the State that solicit sales or transact business on behalf of the vendor and (3) Systematic exploitation of the market by media-assisted, media-facilitated, or media-solicited means. By execution of the proposal document the vendor certifies that it and all of its affiliates, (if it has affiliates), collect(s) the appropriate taxes.

22. **YEAR 2000 COMPLIANCE/WARRANTY:** Vendor shall ensure the product(s) and service(s) furnished pursuant to this agreement ("product" shall include, without limitation, any piece of equipment, hardware, firmware, middleware, custom or commercial software, or internal components, subroutines, and interfaces therein) which perform any date and/or time data recognition function, calculation, or sequencing, will support a four digit year format, and will provide accurate date/time data and leap year calculations on and after December 31, 1999, at the same level of functionality for which originally acquired without additional cost to the user. This warranty shall survive termination or expiration of the agreement.
23. **GENERAL INDEMNITY:** The contractor shall hold and save the State, its officers, agents, and employees, harmless from liability of any kind, including all claims and losses accruing or resulting to any other person, firm, or corporation furnishing or supplying work, services, materials, or supplies in connection with the performance of this contract, and from any and all claims and losses accruing or resulting to any person, firm, or corporation that may be injured or damaged by the contractor in the performance of this contract and that are attributable to the negligence or intentionally tortious acts of the contractor provided that the contractor is notified in writing within 30 days that the State has knowledge of such claims. The contractor represents and warrants that it shall make no claim of any kind or nature against the State's agents who are involved in the delivery or processing of contractor goods to the State. The representation and warranty in the preceding sentence shall survive the termination or expiration of this contract.
24. **OUTSOURCING:** Any vendor or subcontractor providing call or contact center services to the State of North Carolina shall disclose to inbound callers the location from which the call or contact center services are being provided.

If, after award of a contract, the contractor wishes to outsource any portion of the work to a location outside the United States, prior written approval must be obtained from the State agency responsible for the contract.

Vendor must give notice to the using agency of any relocation of the vendor, employees of the vendor, subcontractors of the vendor, or other persons performing services under a state contract outside of the United States.

25. By **EXECUTIVE ORDER 24**, issued by Governor Perdue, and N.C. G.S. § 133-32, it is unlawful for any vendor or contractor (i.e. architect, bidder, contractor, construction manager, design professional, engineer, landlord, offeror, seller, subcontractor, supplier, or vendor), to make gifts or to give favors to any State employee of the Governor's Cabinet Agencies (i.e., Administration, Commerce, Correction, Crime Control and Public Safety, Cultural Resources, Environment and Natural Resources, Health and Human Services, Juvenile Justice and Delinquency Prevention, Revenue, Transportation, and the Office of the Governor). This prohibition covers those vendors and contractors who:
- (1) Have a contract with a governmental agency; or
 - (2) Have performed under such a contract within the past year; or
 - (3) Anticipate bidding on such a contract in the future.

For additional information regarding the specific requirements and exemptions, vendors and contractors are encouraged to review Executive Order 24 and G.S. Sec. 133-32.

Executive Order 24 also encouraged and invited other State Agencies to implement the requirements and prohibitions of the Executive Order to their agencies. Vendors and contractors should contact other State Agencies to determine if those agencies have adopted Executive Order 24."

04/01/2010

Corporate Background & Experience

See attached references and background.

CORPORATE BACKGROUND CONT.

OCS

Integrated Solid Waste Disposal, Recycling
and Mobile Shredding Services.



OCS is more than North Carolina's leading independent waste hauler.

Our spectrum of products and services is your ultimate waste toolbox.

When you have a problem, the first thing you need is immediate, reliable, single-source help. Working with OCS gives you the peace of mind that your trash will be taken care of in an efficient and cost effective manner. OCS provides simple service solutions custom designed to fit you. We are proud to offer an umbrella of services for all aspects of your waste removal and disposal needs. Each commercial account is assigned a single point of contact to ensure continuity with your business needs.

Front Load

OCS is pleased to provide two, four, six and eight cubic yard containers with service offered at various frequencies. OCS also provides "rentals only" for customers with city service. All containers are repaired and repainted as required, so your surroundings are not detracted from.

Roll Off

OCS roll-offs can be leased on a temporary or permanent basis and are available in the size that best fits your needs. Roll-off containers provide you with the service needed for large, solid waste disposal.

Residential Service

Our quiet, consistent, and conscientious collection sets us apart from our competition. Whether it's a town or single-subscription customer, our goal is to leave a clean neighborhood for our customers to come home to. We currently provide residential collection for 18 municipalities in eastern North Carolina and for individual subscription holders in and around Lenoir County.

Mobile Shredding

OCS is an AAA Certified Member of the National Association of Information Destruction (NAID) and offers Mobile Document Destruction services. We are able to assist customers with not only legal compliance but, financial liability in addressing the "routine and appropriate" shredding of private and secure papers. Utilizing a Vecoplan mobile destruction vehicle allows us to destroy materials on-site. We also provide a Certificate of Destruction upon completion of the service.

Equipment Rental

Trash compactors are offered in several models ranging in size from two to 42 cubic yard capacity. High volume waste generators such as restaurants, industrial plants, hospitals, grocery, and retail stores ideally utilize compactor units.

Compactors can be installed directly into existing buildings or mounted externally and color-coded to match building décor. We provide compactor rentals with full maintenance throughout the Carolina's and Virginia.

Sweeping

Rounding out our services OCS has a sweeping truck available to help keep you streets and parking lots clean and free of debris.

Benefits

A single point of contact. Each account is assigned a representative with direct responsibility for customer service and satisfaction.

- Consolidated invoicing
- Waste Stream Audits
- Right Sizing
- Equipment repair & sales
- Preferred pricing

At OCS we know our business and we know our community. Our company's commitment to "Superior Service" is the key to many contract roll-overs and extensions with area businesses and towns.

State of North Carolina Accounts for Reference

Name	Contact	Address	City	State	Zip	Telephone
NC DEPT OF TRANSPORTATION	Lynda Brown	1530 MAIL SERVICE CENTER	RALEIGH	NC	27699-1530	919-715-6054 x 222
NATIONAL GUARD	Sheila Driver	4105 REEDY CREEK RD	RALEIGH	NC	27607-6410	919-715-8588
RALEIGH POLICE ACADEMY	Tammie Smith	PO BOX 590	RALEIGH	NC	27602	919-872-4144
NC DOT SUPPORT SERVICES	Lynda Brown	1530 MAIL SERVICE CENTER	RALEIGH	NC	27699-1530	919-715-6054 x 222
EMPLOYMENT SECURITY COMMISSION	Director of Finance	PO BOX 25903	RALEIGH	NC	27611-5903	919-872-4100
NCDMV SUPPORT SERVICES	Lynda Brown	1530 MAIL SERVICE CENTER	RALEIGH	NC	27608	919-715-6054
NC DEPT OF CULTURAL RESOURCES	Susan Strickland	4605 MAIL SERVICE CENTER	RALEIGH	NC	27699-4605	919-807-7270
NC DEPT OF TRANSPORTATION	Lynda Brown	1530 MAIL SERVICE CENTER	RALEIGH	NC	27699-1530	919-715-6054
HISTORIC SITES SHOP	Nancy Murray	4620 MAIL SERVICE CENTER	RALEIGH	NC	27699-4620	919-242-6937

NOTE: Per Proposal Requirements Corporate Background shall include "all" similar contracts performed by offerer. OCS has several thousand accounts however, we have included all similar contracts held with the State of North Carolina. Per our system, this list represents all accounts billed to a state agency as of May 25, 2010 with a Raleigh address and a corresponding PO number issued by the state. If further references are required please submit an inquiry as we were trying to observe the RFPs request for non elaborate proposals and observance of the State of North Carolina's sustainability efforts.

Site ID	Company ID	Site Name	Address	City	Phone	Contact
000299001	OCS	NATIONAL GUARD	2875 DOBBS FARM RD	KINSTON	(252) 526-2615	SHEILA DRIVER
000299002	OCS	NATIONAL GUARD	2875 DOBBS FARM RD	KINSTON	(252) 526-2615	SHEILA DRIVER
000301029	OCS	NATIONAL GUARD ARMY	P.O. BOX 130	BEULAVILLE	(910) 298-4647	LORILL WILLIAMS
000464014	OCS	NC NATIONAL GUARD ARMY	700 S 117 S	GOLDSBORO	(919) 778-4525	No contact on file
000509010	OCS	NATIONAL GUARD ARMY	312 YANKEE ST	MARSAW	(910) 384-1258	ROGER STONE
001327001	OCS	FARMVILLE NATIONAL GUARD	HORNBEAVE	FARMVILLE	(919) 953-6749	MARSHA
003612001	OCS	HOMER/NATIONAL GUARD	600 WALNUT ST	ROCKY MOUNT	(252) 355-6177	No contact on file
003612002	OCS	HOMER/NATIONAL GUARD	142 BROADHURST RD	JACKSONVILLE	(910) 347-4357	No contact on file
004344001	OCS	NATIONAL GUARD KINSTON ROLLOFF	2875 DOBBS FARM RD	KINSTON	(252) 523-6110	SHEILA DRIVER
004349002	OCS	NATIONAL GUARD ARMY	314 E MAIN ST ALT #64	WILLIAMSTON	(336) 595-9688	EARLY HUNNICUT
00468001	OCS	NATIONAL GUARD	1408 N MEMORIAL DR	GREENVILLE	(252) 907-7745	BILL
004658001	OCS	NATIONAL GUARD ARMY	2004 DOBBS SCHOOL RD	KINSTON	(919) 367-9700	SCOTT GORDON
004780001	OCS	NATIONAL GUARD ARMY	142 BROADHURST RD	JACKSONVILLE	(260) 350-6728	MARITA MILLER
007131001	OCS	NATIONAL GUARD ARMY	499 EMOUNTAIN DR	FARETEVILLE	(910) 868-2195	JOE DEHNER

REFERENCES



Integrated Solid Waste Disposal, Recycling
and Mobile Shredding Services



"OCS was a natural choice for our company. Over the last few years Tand's/Bojangles has experienced significant growth in Eastern North Carolina. OCS has assisted us beyond our expectations with regards to our waste disposal needs. We know when they are providing us with trash service it will be done right and on time." -- Gerald F., Tands

Onslow Container Service Government & Municipal Service

Municipality	Service Since	Size	Nature of Services	Contact Person	Contact #
Town of Swansboro	2005	1115 Residential Customers	Residential Waste	Marina Williams	910-326-4819
Town of Burgaw	2006	1153 Residents & 96 businesses	Residential & Commercial Waste	Martin Beach	910-259-2151
Town of Eureka	1999	124 Residential Customers	Residential Waste	Reta Chase	919-242-5064
Town of Teachey	2002	133 Residential Customers	Residential Waste	Kaye Foster	910-285-7564
Town of Turkey	2004	156 Residential Customers	Residential Waste	Sarah White	910-592-7273
Town of Harrells	2008	156 Residential Customers	Residential Waste	Jim Moore	910-532-4040
Town of Hookerton	2000	206 Residential Customers	Residential Waste	Sarah Head	252-747-3816
Town of Pink Hill	1991	331 Residents & 34 businesses	Residential & Commercial Waste	Carol Sykes	252-568-3181
Town of Pileville	2006	365 Residential Customers	Residential Waste	Bob Buchanan	919-242-5126
Town of Beaufort	1997	37 businesses	Commercial Service	Lori Williams	910-298-4647
Town of Maysville	2005	372 Residential Customers	Residential Waste	Billy Waddell	910-743-4441
Town of Faison	2004	378 Residential Customers	Residential Waste	Mayor	910-267-2721
Town of Magnolia	2001	410 Residential Customers	Residential Waste	Katrina Miller	910-289-3205
Town of Rose Hill	2005	636 Residential Customers	Residential Waste	Jeanette Cloud	910-289-3159
Town of Snow Hill	1999	728 Residential Customers	Residential Waste	Maureen Baker	252-747-3414
Town of Atlantic	2008	150 Residential Customers	Residential Waste	Linda Clark	
Town of Harrells	2008	150 Residential Customers	Residential Waste	Jim Moore	910-532-4040
School Systems					
Lenoir County Schools	2003	22 Schools	Front Load & Roll Off- Compactors	Phyllis	252-527-1407
Duplin County Schools	1997	14 Schools	Front Load & Roll Off- Compactors	Bobby	910-296-0747
Sampson County Schools	2004	19 Schools	Front Load & Roll Off- Compactors	Anthony Vann	910-592-4111
Pitt County Schools	2000	41 Schools	Front Load & Roll Off- Compactors	Becky Meeks	252-756-2313
Prisons & Other					
NC Department of Corrections	2001	29 Prisons	Roll Off - Compactors	Joanne Rowland	919-716-3257

Quite simply. OCS was created to change the way waste disposal services are provided. To do this, we have combined new technology with good old fashioned face-to-face relationships. Technology, service efficiencies, and people; it's the formula that is changing the waste disposal landscape.

ADDITIONAL REFERENCES

OCS

Integrated Solid Waste Disposal, Recycling
and Mobile Shredding Services



"OCS was a natural choice for our company. Over the last few years Tands/Bojangles has experienced significant growth in Eastern North Carolina. OCS has assisted us beyond our expectations with regards to our waste disposal needs. We know when they are providing us with trash service it will be done right and on time." -- Gerald F., Tands

Britthaven Nursing Homes

Contact: Stephen Hill
P.O. Box 6159
Kinston, NC 28504
252-523-9094

* 60 locations in NC, TN, VA

Tands Inc./Bojangles

Contact: Gerald Forest
P.O. Box 277
Kinston, NC 28501
252-522-0191

* 30 locations in NC

Pitt County Schools

Contact: Becky Meeks
PO Box 1089
Winterville, NC 28590
252-756-2313

* 52 sites in Pitt County

Atlantic Coast Foods / Burger King

Contact: Rod Martin
112 Queens Creek Road, Ste 1
Swansboro, NC 28584
910-326-2300

*30 locations in NC

Quite simply, OCS was created to change the way waste disposal services are provided. To do this, we have combined new technology with good old fashioned face-to-face relationships. Technology, service efficiencies, and people; it's the formula that is changing the waste disposal landscape.

Outsourcing

No locations will be outsourced.

Cost Proposal

See cost proposal form provided in RFP.

